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From detailed technical specifications to OEM pricing, our catalog is a veritable encyclopedia of useful information.

Engineers and purchasing professionals will appreciate this comprehensive work containing several hundred pages of technical descriptions, graphic drawings ERECTA SWITCH construction schemes, tech and application notes. And, equally important, OEM pricing.

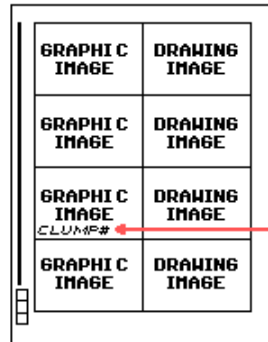
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SPECS, DIAGRAMS, AND PRICING VIA YOUR TOUCH TONE PHONE AND FAX

If you don't have our printed catalog, order the index first. Within the U.S.A. and Canada, dial 800-828-9044. Press 2 and follow instructions to order the index.

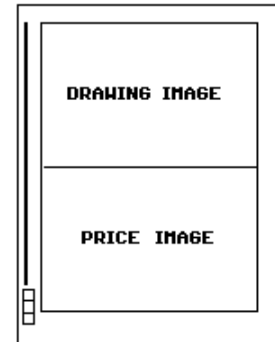
CATALOG 8X PAGE LAYOUT

8-1/2 X 11"



FAXCAT 2X PAGE LAYOUT

8-1/2 X 11"



FAX CLUMP #

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THE COMPANY



Since our inception in 1964, Compac Engineering, Inc. has been a maker of magnetically operated control devices. Over the years, we have been an important supplier to hundreds of the world's most discerning companies. From fast food processing to semiconductor manufacturing equipment, tens of thousands of our products are making their contribution in today's automatic processes.

Our purpose is simple. Make products that perform well. Make them affordable. The products presented in this catalog are indicative of this purpose.

At our Paradise, California facilities, we design products, create the necessary manufacturing processes, make the parts and assemble the products. In short, we do the complete job.

We respectfully invite you to review this catalog. We look forward to supplying you with good, affordable fluid control products.

J. H. Jones - President

12-14-05
CO-1

CREDIT POLICY

**FIRST TIME PURCHASES**

Compac does not extend credit for first time purchases. Initial sales are made only on a COD or prepayment basis. If COD is awkward for you, we accept Visa, MasterCard and American Express credit cards.

**NET TERMS FOR ESTABLISHED CUSTOMERS**

For convenience to those planning periodic purchases, we can arrange credit for purchases on which payment can be made within 30 days. Here, "30 days", has special significance because our transaction processing is automated, impersonal and . . . characteristically, indifferent. It's like dealing with a bank ATM machine. That is, account status is considered in real time. So, at the time of sale, what is . . . is. If payment is late, (*late meaning not posted to the accounts receivable module within 30 days of shipment*) credit stops and subsequent purchases revert to alternative terms (*payment methods*) such as, cash up front, COD or credit card.

THE "30 DAY PLUS" HASSLE

If payment within 30 days is inconsistent with your payment system, we suggest that you avoid the inevitable "ATM hassle" and instead, make advance payment, accept the shipment COD or use your credit card.

APPLYING FOR CREDIT

To apply for credit, after an initial qualification net cash purchase as described above, send us your credit bona fides, a copy of your Company's product brochure and a letter containing the following sample text:

"We are an Original Equipment Manufacturer (or, Industrial Distributor) and would like to make periodic purchases on a 30 days net basis. Our brochure is enclosed so that you can see the type of product in which we plan to use your device. We do not anticipate a problem paying your invoices within a 30 day period."

Please follow the wording closely so that you are providing the desired information and assurance. Make credit bona fides accomplish the desired result. Include information which will facilitate follow up.

PAYMENTS FOR FOREIGN SHIPMENTS

Proforma invoices usually precede shipments to foreign countries. This document sets the stage for the contemplated transaction. Sales, payments and fund transfers are (only) quoted in US\$. And shipments are always made FOB Paradise, CA USA.

Instructions for fund transfer are stated on the proforma invoice. Large orders are often based on letters of credit. Compac is adaptable to most of the commonly used payment methods for out of the country shipments.



CREDIT-1

DOING BUSINESS

**PRICES**

Prices are listed adjacent to the product's dimensional graphic. Prices are OEM net prices prevailing at the time of catalog preparation. The effective date is noted in the lower left hand corner of the price panel. Although price changes are infrequent, they do occur. We reserve the right to make such changes without notice. The price in effect at the time your order is shipped is the price you will be charged.

Requests for quotations involving quantities greater than those cataloged will be answered promptly. To avoid delay, be sure to send such requests on your Company's letter head.

PRODUCT AVAILABILITY

Products are produced in production quantities. Our system monitors OEM sales and anticipates consumption levels. So we can usually ship from stock. Although we manufacture a majority of our product's constituent parts and have good control over the supply line, a rare "out of stock" situation could develop, delaying shipments several weeks. Uncommitted product inventories are subject to prior sale.

Shipments are made on Wednesdays.

TERMS OF SALE

Terms are net cash, FOB Paradise, CA. Credit is often arranged for qualified OEMs contemplating continuing purchases. See CREDIT POLICY. Interested OEMs should contact us with specific credit requirements and include credit bona fides, demonstrable ability to use the product and agreement to honor our payment terms as described under CREDIT TERMS.

METHOD OF SHIPMENT

Within the USA we ship via UPS prepaid and insured. Outside the USA, shipments are shipped via carrier of choice freight collect.

SHORTAGES

Claims for shortages must be made within ten days of receipt of shipment.

PRODUCT CHANGES

The information in the catalog was current at the time it was prepared for publication. Improvements are made from time to time to increase the value of our products. In order to accommodate the work, we reserve the right to change specifications, design detail and models without notice.

PRODUCT SAMPLES

The best way to get acquainted with our products is to get a sample and try it out. If you are new to Compac or want to evaluate our product for a new application, don't hesitate to ask for a free sample.

COMMUNICATION

Telephone communication : 800-828-9044
FAX : 530-872-1010
Internet : www.compac.com

PLACE ORDERS : Our order desk station operates between 8:00 and 12:00 AM pacific standard time.

FAXCAT : FAX on demand catalog system operates 24 hours.

INTERNET : Order our most popular switches and switch sets. Get tech support. Request printed catalog.

01-12-06 DB

DOING BUSINESS (Continued)

**WHY SO MANY INVOICES?**

In many ways, Compac is organized like a fast food operation. Production and transaction processing occur in "real time". That is, as sales occur, connected events also happen at the same time. This makes our operations quick and efficient which is why we ship within a day or two at bargain prices.

Our TaskMaster system handles everything on "an eye for eye, tooth for a tooth" basis. For instance, each purchased item has its own invoice. So, if you buy ten different part numbers, you'll get ten invoices, ten acknowledgements and ten packing lists. This may sound unusual but offers advantages when performing "real time" processing.

Here's some things you should know about our system: Product part numbers are poised in our database ready for the next "real time" sale. Logical quantity and packaging combinations are part of the data record so packaging instructions, insurance and shipping charges are accessible to the system's routines during the order booking episode. For example, a product may reside in the database in 50 or more combinations of quantity, shipping carton, number of cartons and carton weights. Add to this, value per carton, and the hundreds of combinations of shipping weights and zones and whether the shipment is ground or air. This all adds to the complexity of the iterations.

With the automatic "smart system" as our objective, processing data on an "eye for an eye, tooth for a tooth" basis has several advantages. For instance, we automatically adjust inventory, update accounts receivable, prepare labels, and create the UPS shipping manifest as the sales event happens. This, in turn, allows automation of related production, inspection and management functions which require "real time" data sources. Equally important, it simplifies the undoing of a transaction should that become necessary.

WHY TWO BOXES?

Domestic shipping episodes are normally defined as single carton shipments. However, when content makes this impractical or when value generates a high insurance risk, the shipment may be divided and packaged in more than one carton.

System operations, damage susceptibility, value and count are factors governing the number of cartons used.

As previously mentioned, logical product sales are stored in our system as predefined potential shipping episodes. So when a particular order is entered into the system, everything about how it is to be packed and shipped is already known by the system. If multiple cartons are defined as the packing method for a particular product, that is how it will be packed.

06-16-99

DB1

WARRANTY



WARRANTY

The Company warrants that products manufactured or sold by it shall be free from defects in material and workmanship. Any product which shall, within one year from delivery be proven to the Company's satisfaction to have been defective at the time of delivery in these respects shall be replaced or repaired by the Company at its option. The Company's liability under this warranty is limited to such replacement or repair and it shall not be held liable in any form of action for direct or consequential damages to property or person. THE FOREGOING WARRANTY IS EXPRESSLY MADE IN LIEU OF ALL OTHER WARRANTIES WHATSOEVER, EXPRESSED, IMPLIED AND STATUTORY AND INCLUDING WITHOUT LIMITATION, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS. As there is so wide a variety of conditions under which the Company's products may operate, any greater responsibility than herein set forth can not be assumed by the Company unless a specific warranty is requested by the customer and agreed to by the Company in writing.

CONSEQUENTIAL DAMAGES

The Company shall not be liable to the customer or others claiming through the customer for special consequential damages for any reason whatsoever.

WAR-1

RETURN POLICY



CAUTION

Installation should be performed by qualified technicians. Don't "wing it". As pointed out in this catalog, successful use depends upon "know how". . . from selection to installation.

WE DON'T KNOW IF IT WILL DO YOUR JOB

Compac Engineering Inc. does not warrant or authorize the products described in this catalog for use as a critical component in systems which may affect life support or personnel safety without our written consent.

Before using our products, please review the reasons for your selection. If you are not certain your selection is technically justified, then don't use the product. Our products are designed and intended for use in OEM equipment projects in which suitability has been established by empirical testing. This is the purchaser's responsibility.

USE RECOMMENDATION

Compac Engineering Inc. is not in a position to recommend its products for any specific use.

RETURN POLICY

Our products are manufactured under the highest standards possible for a product of this class. Materials are controlled to their source, designs are the mirror image of sophisticated tools and human assembly is directed and controlled by our panoptic computer "smart system". "It doesn't get much better than this". Nevertheless, anomalous production is possible. So we stand ready to supply prompt remedies when appropriate.

Our low prices may seductively tempt users into applications which demand performance beyond our product's capability. Resulting problems are clearly not a matter covered by material and workmanship warranty.

Please do not send "it" back to us without getting a return authorization number.

To get a number, write or FAX us stating specifically how the product fails to meet Compac's material and workmanship warranty. Keep in mind that the warranty excludes use. If the complaint has merit, we will issue a return identification number. At that time, return the item freight prepaid. Subsequent to its receipt, we will promptly review the claim's validity. If the claim is justified, the item will be repaired or replaced at our option.

AVOID THESE NO WIN SITUATIONS

We do not accept the return of broken items. If received broken, contact your carrier for the remedy. If the item was broken during installation or use, you've got a problem. Do what's necessary to change the procedure causing the breakage.

We do not accept the return of products which have "welded", stuck closed contacts. Nor do we accept the return of switch products which have "stressed" stuck open contacts, unless they are DOB (dead out of the box) on arrival and otherwise in a new, uninstalled state.

RETURNED GOODS

Returned goods will not be accepted for any reason after 30 days from the shipping date. Only passive products (items which do not contain magnets or switches) which are in new, unused condition, will be considered for credit.

LIABILITY INSURANCE

Compac does not provide certificates of insurance to additionally insure its customers against liabilities associated with the use of its products.

QUALITY CONTROL



THE SYSTEM

In any discussion about quality, questions relating to ISO 9002 certification is likely to surface. So our comments are framed to assist those participating in the ISO program to understand our system of production. Although Compac is not a certified ISO operation, our system does control these functions and events:

- Design Control
- Material purchases
- Material verification
- Inspection and handling of reject material.
- Manufacturing processes
- Internal quality audits.
- Corrective action for quality problems.

Compac manufactures only the products presented in its catalogs. We do no custom manufacturing. Work is performed at our Paradise, CA factory. We manufacture all of our plastic parts. Switches, stampings, extrusions and screw machine parts are purchased from domestic and foreign suppliers.

COMPAC'S TaskMaster OPERATING SYSTEM

Compac's operating system borrows from established practice. But it is also unique. We use a Computer smart system to control the events of production. Our system does not permit work outside of preprogrammed manufacturing sequences and acceptance parameters. Specifically, pay can not be accrued, processes will not start and machinery will not run without the system's direction. Consequently, if work occurs, it occurs within the system's preprogrammed boundaries or not at all. Although boundaries for a given product can be modified, access is restricted to the highest levels of management. As histories develop, adjustments are made to solve unanticipated problems and otherwise optimize the design replication process. Its structure will accommodate special needs. For example, we can alter the level of scrutiny, expand or loosen control parameters or add destructive tests. Its programmed

nature seeks to reward success. Conversely, problem production is automatically identified. And, inspection level or scrutiny is increased accordingly.

Employees are trained to operate equipment and system interfaces. However, preprogrammed code directs events and makes the actual choices required to insure successful production results.

Hand written/typed documents and forms are not used. Rather, control entries are made to the system directly. Digital micrometers, digital weighing machines and the like output their results directly into the TaskMaster inspection station. Thus, the system incorporates a high degree of input objectivity. Although data covering spoilage, employee production efficiency, inventory, machinery and product performance are on line at all times, the system can not easily be subverted or capriciously manipulated.

Human work is programmed in 3.8 hour work chunks. Chunks are controlled by detailed system work plans. The smallest step or handling is described in detail along with the tools and equipment required to do the work. Each 3.8 hour chunk must successfully pass an acceptance audit prior to the issue of additional work. Our experience indicates replication benefits from the short work shift. And when problems do occur, the smaller shift size, smaller production lot, and proscription of new work, forces immediate action to confront problems, implement corrective action and get the project back on course.

Volume users may request copies of inspection reports. However, we are not in position to provide specific procedures or manuals.

We herein **CERTIFY**, products of our manufacture conform to preprogrammed parameters established by us for the particular product.

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